

DESERT SPRINGS, A JW MARRIOTT RESORT & SPA

FACTS-AT-A-GLANCE

LOCATION

The Desert Springs JW Marriott Resort & Spa is located in Palm Desert, California, in the heart of the Coachella Valley, home to nearby Palm Springs and other resort communities. Three majestic mountain ranges provide a dramatic backdrop to the spectacular property.

DESCRIPTION

Situated on 450 acres of lushly landscaped grounds and lagoons, Desert Springs Resort & Spa is a sprawling oasis -- offering a remarkable contrast to the stark beauty of the desert. The Four Star, Four Diamond, award-winning property opened in February 1987, and is one of the largest resort and convention complexes in the southwestern United States. The resort's guest rooms and suites are located in five-to-eight-story wings surrounding swimming pools, lakes, verdant fairways, lush English gardens, and manicured lawns. From the moment guests enter the resort's breathtaking atrium lobby, they begin a journey into a world of relaxed elegance, singular amenities, and exemplary service.

The resort's famous Venetian-like waterways literally begin in the lobby. Gondolas await to transport guests to dinner and on afternoon tours.

No matter where the destination - an afternoon tour of the impressive grounds, or an evening of dining and dancing at one the resort's many restaurants and night clubs -- it's easy to fall under the spell of this resort, as the gondola slowly drifts past cascading waterfalls and the calls of exotic birds fill the air.

GUEST ROOMS

AND SUITES

Desert Springs Resort & Spa features 884 deluxe accommodations, including 51 suites, ranging from 900-square-foot hospitality suites to two 3,150-square-foot chairman's suites. Each guest room is spacious and includes a private bath with separate tub and shower, mini-bar, a Sony CD player and alarm, hair dryer, private balcony, golf and tennis magazines, upgraded amenities, in-room safe, iron, and ironing board.

RECREATION

Live Life Large At Desert Springs. The resort's superb recreation facilities include: two Ted Robinson-designed 18-hole championship golf courses; a unique 18-hole putting course; 20 tennis courts: 15 hard courts (six lighted), 3 clay and 2 grass courts; a day spa featuring a gym, exercise classes, a Spa Shop, complete with clothing, fitness accessories and hair, skin and body treatment products; the Oasis Pool area which includes three swimming pools; basketball courts; lawn croquet; biking on regular bikes or e-bikes; 13 restaurants and lounges; and more. For families traveling with children our kids programs provides supervised activities for guests aged 4 to 12 years, and child-sitting services are also available.

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MEETING

FACILITIES

With 210,000 square-feet of indoor and outdoor flexible meeting , exhibit, banquet and space, large or small groups can be accommodated comfortably at Desert Springs Resort & Spa. The resort offers two large side-by-side ballrooms: the 24,816-square-foot Desert Ballroom, which can be divided into 14 smaller rooms, and the 21,120-square-foot Springs Ballroom, which divides into 12 smaller rooms. Each has superb acoustics, flexible lighting, 18 to 23-foot high ceilings, and centralized audio/video and communications controls. Outside each ballroom is ample foyer space for continental breakfasts, coffee breaks, and receptions. Seven additional breakout rooms are easily accessible.

When it's time to get down to serious business, the Chairman's and President Boardrooms are the ideal venues. Each is equipped with new tabletop digital touch screens and pop up power/modem/data ports and a technologically-advanced system that simultaneously controls window shades, lights, and lowers the projection screen and projector with a touch of the VCR button. Other system capabilities include the automatic transfer of data from laptop computers or slides in a carousel through the video projector and onto the "big screen." The system also features a CD and cassette player/recorder, and video conferencing. All indoor meeting space is located on the lobby level of the resort and is accessible through its own private entrance with covered porte cochere. The temperature of each room can be adjusted individually via the state-of-the-art climate control system.

Many events are held outdoors in the desirable desert climate. Five different locations throughout the resort are ideal for a casual breakfast, lunch,

reception, or dinner, including The Pointe, which is surrounded by a mini-orchard and a view of the lakes and majestic mountains, and designed specifically with groups in mind.

The Business Center is located adjacent to the meeting space and provides desktop publishing, graphic layout and design, full color printing up to 42" media, faxing, shipping, copying, and other meeting services, including office equipment rental.

SHOPS

Desert Springs Resort & Spa offers a number of specialty shops and boutiques. Located on the lobby level, 17 shops offer a fine selection of gift items, sundries, resort wear, and designer apparel.

ADDITIONAL AMENITIES

- * Concierge service desk
- * Hertz car rental desk
- * Room service
- * Computerized key cards
- * Desert Springs Salon
- * Laundry and dry cleaning service
- * Valet parking
- * Self-parking
- * Professional golf and tennis instruction and services
- * Safety deposit boxes
- * In-room Sony CD player and alarm
- * Destinations by Marriott

Personal Vacation Planners, a unique vacation planning service, making it simple and convenient for guests to plan their vacation itinerary in advance, is also available. This service includes a special customer service representative

who contacts guests prior to their arrival and assists them in planning and booking restaurant reservations, recreational activities, and Spa services.

RESORT PACKAGES

Throughout the year, Desert Springs Resort & Spa offers a number of packages that cater to its guests' varied interests. Rack room rates range from \$150 to \$425 per night. Rates for resort packages vary with season.

Super Sports & Spa Package -- Includes a resort view room, one-hour Spa treatment, 18-holes of golf for one with range balls, golf club valet and bag tag and breakfast for two.

Golf Package -- Includes a resort view room, breakfast for two, one round of golf for two with range balls, bag tags and golf club valet service. (Summer Golf Package does not include breakfast for two).

Tennis Package -- Includes a resort view room, one hour ball machine, one-hour tennis clinic, half hour private lesson and unlimited court fees.

Romance Package -- Includes a resort view room, champagne, breakfast and dinner for two.

ENTERTAINMENT

Desert Springs Resort & Spa offers guests a wide range of leisure activities and a variety of choices for cocktails and casual dining, each providing its own unique ambiance.

Starbucks Terrace

The outdoor fire pit at the Starbucks Terrace is the perfect site for friends and family to gather to enjoy cocktails and light meals in a European bistro-style ambiance, with sweeping mountain views.

Oasis Bar & Grille

Enjoy the sounds of live calypso music Friday, Saturday and Sunday from noon to 5:00 p.m., at the Oasis Bar & Grille. Let the cooling misters take the edge off the day's heat, while you sip cool tropical drinks and sample items from a tantalizing appetizer menu. No Shirt. No Shoes. No matter! Great Service!

Costas Night Club

The Desert's legendary nightclub offers entertainment from some of the hottest dance bands and DJ'S in the Western United States. Cocktail service and cigar smoking are available at the adjacent outdoor patio, which features a beautiful lighted fountain. Guests can savor a variety of aromatic cigars on the outside patio from the private humidior, while enjoying spectacular views of the water.

AWARDS

Overall Service: Mobil Four-Star and AAA Four Diamond property.

Golf Facilities:

Gold Tee Award, *Meetings and Conventions*
ACE Award, *Successful Meetings*. Ranked as one of 75 top golf resorts in
America, Top 20 Most Admired Golf Operator
Golf Digest. Women friendly golf course,
Golf For Women Golf Magazine, Silver Medalist ,
Conde Nast Magazine Golf Inc Magazine, 100 Top Golf Resorts
Golf Inc Magazine, Top 20 Most Admired Golf Operator

Tennis Facilities: Ranked one of the top 50 greatest US Tennis Resorts, by
Tennis Magazine, and one of the top Tennis Resorts in the world, by *Racquet*
Magazine

Meeting Awards: Gold Key Award, *Meetings and Conventions*
Pinnacle Award, *Successful Meetings* Inner Circle Award, *Association*
Meetings Planners' Choice Award, *Meeting News* Award of Excellence,
Corporate and Incentive Travel M&D Award, *Medical Meetings* Gold Platter
Award, and *Meetings and Conventions* Catering Service Award

MANAGEMENT Desert Springs, JW Marriott Resort & Spa is managed by Washington, D.C. -
based Marriott International.

EXECUTIVE Ken Schwartz, General Manager

STAFF Darren Munoz, Director of Operations

Matt Stewart, Director of Sales & Marketing

Kathy Daw, Director of Sales

Mark Vasquez, Director of Event Management

Jim Leupold, Director of Tennis

Tim Skogen, Director of Golf

Bruce Taylor, Spa Director